



MINUTES OF THE ANNUAL GENERAL MEETING
WEDNESDAY 23rd November 2022, 7.30pm
WOODLANDS ROAD, WAIHI.

Karen Roche opened the meeting with 39 members present.

APOLOGIES: Brian McPhail, Frances & Kristine Gascoigne, Tim Parish, Mike Maguire, Kathy Ashton, Annette Hetherington, Jeni Mora, Nan Hoggard, Maureen Vautier, Pete Maria, Rosalind Giffney, Graham & Jenny O'Dwyer

Moved "That the apologies be accepted" Carol Leary/Bob Baunton Carried

MINUTES of AGM 24th November 2021

Moved "That the minutes be taken as read" Terry Gerbich/Mike Rose Carried

Errors & Omissions: Nil

Matters Arising: Nil

Moved "That the minutes of previous AGM to be taken as a true and correct record".

Bob Baunton/Mike Rose Carried

Presidents Report:

The Presidents annual report for 2022 was circulated prior to the meeting.

Presidents Report 2022

Presidents Report
23rd November 2022

Welcome everyone, to the 2022 AGM.

I would like to say it has been an interesting year for me as my first year as President.

I would like to acknowledge Carol Leary, my predecessor, who spent 5 years on the MC, the last two as President. Carol left me a great platform to work from and a seamless transition into the job.

This year has finally seen Covid restrictions eased, and a sense of normality return to the Club.

Again, this year, all tournaments have been well supported by members and visitors alike. And I would like to take a moment to say thank you to the members for your commitment to these events, as this is what brings the visitors back for more. It's the environment that you create that does it, and to the organisers and sponsors for their time and effort.

This year we have just had our first Junior Tournament in quite some years. This is something I personally looked forward to as a child, and the entries we had showed the new generations have the same interest along with parents and supporters. Everyone had a fun day out and it's good for the future of Junior Golf. I'd like to thank Wendy Matutinovich and John Giffney for getting the first event off the ground. As it has been such a good success, I would like to hand it on to the Men's and Women's Committee as a joint venture event next year, now that the nuts and bolts have been ironed out, to keep Junior Golf going. Also thanks to Diamonds on Seddon for their last minute sponsorship of the two main prizes.

Work on the course this year has been ongoing, as we strive to future-proof some areas of the course. We installed double gates down 17 to enable adequate access to build a sand and soil storage bunker. This was done to remove the sand from the carpark, we removed the trees from the farm opposite the Clubhouse to protect the roof of the Clubrooms. This was done to a high standard and both the farmer, and the Club are well satisfied with the end result.

Cart paths are underway, with the 18th tee completed, and the 4th to 5th underway with Stage 1 completed. It is important that we carry on with these paths as it protects the course from the increased traffic and cart usage. More tees are needing paths, e.g. 6, 8 and 10.

This work would not be possible if not for the volunteers who donate their time freely and this means we can do more with the limited money available. This Club was built on community spirit and it's good to see it's still thriving. Special thanks to Terry Gerbich and Andy Roche and their team of helpers, also Ron and Robyn for the lend of the digger.

Thanks also to Pete Rowe, Ted Murray and Brian Robinson for another big year with farm trees and course trees.

This year Martin retired, meaning a new greenkeeper was required. Mark Lindsay has now joined the Club and has fallen on his feet, as the course is in very good condition.

Financial results this year were slightly ahead of forecast, despite having another year of Covid affected play. We purchased a replacement greens mower at \$65k, finished up the new shed, which has proved its worth, and streamlined cart storage, delivery and capacity.

The Club recognised that the subs should cover the running costs of the course and although the subs increased this year, we face a substantial increase in running costs, and 2023 will be a challenging year, and we will be monitoring closely.

We have planted trees this year – 5 Titokis, 2 Liquid Ambers and thank you to Greg Bundle who kindly donated the 5 replacement trees by the tenth.

I would like to thank the Club Captains and their Committees for their efforts. They are important to the running of the programmes, weekly comps, tournaments and solving any issues that arise. They have had a good year, let's keep it up.

We are fortunate to have a course that can be played on 95% of the time, and this I feel has become known slowly over time and we now have people playing here every day. The course has become busy and this in turn has meant that the Club Shop has increased its turnover and added to that some clever marketing. So congratulations to David and his team. As the turnover has been increasing, we are looking to increase the shop size with a bit of rearranging to increase profitability.

I would finally like to thank the volunteers for their continued efforts, Peter Wright and crew, the ladies who keep us in flowers, and to all the Men's division for their efforts in getting the jobs done with the new projects. And to my Committee, I would like to thank them for their commitment and effort this year and look forward to a busy year next year.

Daryll Denyer
President
Waihi Golf Club Inc

Moved "That the 2022 Presidents report be accepted"

Daryll Denyer/Andy Roche

Financial Report 2022

Waihi Golf Club Financial Report 01 October 2021 - 30 September 2022

It gives me great pleasure to present another positive financial result for our year ending September 2022. We have recorded a trading profit of \$106,615 with a nett profit of \$53,968 after depreciation. Although down on the heady results of last year, this is still a very commendable result for our Club. Covid still had an impact on the Club over the last months of the last calendar year. We experienced reduced income from both section income and green fee income over this period and we had to cancel our very popular Avoco Pairs Tournament. However, the wonderful weather over summer and our successful Summer Festival of Golf tournaments, ensured that our financial result came back on even keel.

Total member funds have increased by 1.65% to \$3,316,228

Income

Our overall trading income was \$678,180. A reduction of 1.8% from last year.

- ❖ **Subscriptions.** Our subscription income has remained static. Not a reflection on our continuing increasing membership numbers but perhaps a reflection of the types of membership being chosen and also the number of our members who are in the elite club of a Fixed Membership.
- ❖ **Green Fees and Cart Trading.** This was our big success story last financial year with huge increases recorded. As predicted, this upward trend did not continue, and although green fee income was up slightly, cart trading was 8% below last year resulting in total income over these two streams remaining similar to last financial year.
- ❖ **Tournaments.** As already mentioned, it was extremely disappointing to have to cancel the Avoco Pairs Tournament last year, but we were fortunate that our other major tournaments, the Oji 54 Hole, the Expol Pro-Am and the Fox Golf and Fishing Festival all went ahead successfully. Other Club tournaments were also run throughout the year, and these were not only well run by our loyal band of volunteers, but were also well attended, adding to our income stream.
- ❖ **Shop and Bar Trading.** Congratulations to our superb shop staff who have created a wonderful retail space that members and visitors alike can get some quality merchandise. Shop income has increased by 20% because of this. Bar trading numbers are slightly down but do not give a true reflection of bar takings as drinks sold in the Turf Bar during the summer months, are accounted for in shop takings.

- ❖ **Sections.** All section income shows a healthy increase – overall a 50% increase. Thank you to all section committees who organise section play for our members and thanks to all members who make the effort to join in on organised golf. This all assists in no small way to ensuring our subscriptions are affordable.
- ❖ **Grants and Donations.** We spent \$91,048 on fixed assets this financial year. This spend was offset with a grant from the Lion Foundation of \$30,000, for our new Hybrid Greens Mower.

Expenditure

As predicted, expenditure has increased. Expenses were \$571,565 an increase of 17.5%.

- ❖ **Administration.** Total admin expenses are up by 23.5%.
Whilst all accounts under the administration umbrella have increased this year, wage increases and more hours by our shop staff have accounted for the bulk of the increase.
- ❖ **Course Expenses.** Total course expenses are up by 24%.
Salaries for our Greens staff have accounted for a portion of this increase. Course maintenance has doubled as has fuel costs. Our planned course development has continued, and it must be mentioned here that without the input from many of our volunteer members, this cost could have been a lot more.

Budget

The budget has been prepared with an aim to get closer to our 2021 result. Although there are still a few variables to consider, it is hoped that visitor numbers will continue to increase, and this will off-set the expected increase in expenditure for course maintenance, fuel and wages. If we can continue to have a positive result similar to the last two years, we will be able to make further inroads into course development and improvements of club facilities.

Conclusion

This is a great CLUB result.

Once again David, our Club Manager, is to be congratulated on his outstanding management of the finances and the administration of the Club.

Also, a big thank you to Kaylene, Kerry and Jenny who are wonderful ambassadors for our Club and make a great team in the office and shop.

Well done everyone on a very successful year.

Karen Roche
Management Committee

Matters Arising:

John Saunders asked whether the meat pack account was a net account. Karen confirmed it is.

Moved “That the financial report be accepted” Karen Roche/ Dave Campbell Carried

Moved “That the Annual Accounts for Year Ending 30th September 2022 be adopted”

Karen Roche/Rodger Bagshaw Carried

Budget 2022/2023

Karen explained to the meeting the approach to the next year’s budget.

Moved "That the Budget for Year Ending 30th September 2023 be accepted"

Mike Matutinovich/Bob Baunton

Carried

Course Report 2022

Waihi Golf Course Round up 2022

This year saw the retirement of Martin Jones after 13 years as course superintendent. We had a number of very good and well qualified applicants, short listed 2 of them and eventually appointed Mark Lindsay to the position. John Trim and Tom Hayward still remain as greens staff.

It has been a big year for trees. Over 40 across the road were removed, allowing more light into the clubrooms and reducing debris on the roof and in the car park. Their removal does, however, also mean more wind on holes 1 and 11. Some past-their-use-by trees that were a safety concern have also been removed, mainly on hole 3 and the 4th tee. Seven excellent new trees have been planted. Supplied by Allison Bundle.

Our bi-annual visit from NZ Sports Turf Institute's David Ormsby was very timely, enabling him to meet our new Course Super. He offered good advice and reported on fertilising, fairway and green conditions and shared helpful information about the Club's expanding cart use and the pros and cons of installing fairway watering.

The 5th tee path has been constructed and is now in use. It will look much better once the grass has grown and the area tidied up with plantings, screens etc. The rest of the grass path around the left top of the 4th green will happen next year. A hydra seeder has been used to grass the bank about the 4th and 5th tees.

With approximately 28,000 cards printed in the last year, there has been much more traffic and therefore more wear on the course. This has the potential to create more bare dirt areas with little or no grass and this could generate unfavorable comments from some members. As members, we can help this to some degree by following the signs and paths, not parking in the easiest spot next to the tee or green and taking extra steps to help spread the wear. Please be aware of the high-wear areas and surrounds and try to avoid them (don't be like a sheep and follow the crowd, move in your own space).

A big thanks to all the volunteers who have helped in many ways this year. This includes the removal, planting and cleaning up of trees; soil levelling; building the new blue tees; cleaning the outside of greens shed; weed eating; emu walk hole-filling; rabbit control; cleaning and painting things like stools about the course; garden maintenance. Some of these volunteers gave not only their time but also their expertise and/or use of machinery. (Apologies if I have missed anything).

I also want to thank members for accepting the disruptions while this work was being undertaken.

Unfortunately, unknown to the greens staff, the soil stored in the shed for dusting the greens had stones in it. This has now been used on other areas of the course that required filling and new clean soil has been stockpiled in the shed for future use.

The gully on 14 has been particularly difficult this growing season with very thick dense grass. The green staff are endeavouring to mow this area more often. The greens, fairways, fringes and rough continue to be mown at the same heights as the last 2 years. The introduction of a definition cut to clearly mark the fairways has been well received.

We next hope to focus on the front garden cart park area, the 10th tee path, the 4th green top path and the continued replacement of old or messy trees.

Some main goals for 22-23

Greens Maintain 95% brown top bent grass
 Maintain a smooth controlled surface with a speed of 8.5 – 10ft

1. Adele Gunning: commented that there was a lack of communication regarding the new caterer as well as the development downstairs.
2. Jenny Tubman: thought it was the condition of our liquor licence that the club was required to offer food. There is food available from the Pro-shop.
3. David Morris: asked about the status of the cart shed. The Manager confirmed the club had 13 leased carts, with room for additional carts. He also advised there is not sufficient room for additional members carts due to members carts needing to be physically accessible. The cost for storage of the carts has been set at \$520p.a.
4. Pete Rowe: asked whether we have restrictions on our reciprocal rights like Whangamata. They do not offer reciprocal rights on Saturdays and public holidays, or for a period over Christmas. Several members thought that we should offer Whangamata Club members the same reciprocal conditions as they offer Waihi Golf Club members.

There being no further business the meeting closed at 8:15pm

Signed that the minutes are a true and correct record of the meeting.

Karen Roche
Management Committee

David Campbell
Manager